



Real Value Where It Counts

Communications Engineering

Communications Engineering Services

- ISP and OSP
- Cell Site Backhaul
- Site Acquisition
- Under Build
- Copper/Fiber Optic Plant Design
- Overhead to Underground Conversion
- Wireless Voice and Data
- Microwave Systems
- Make-Ready
- Central Office
- Permitting
- Line Testing
- Site Surveys
- Pole Attachment Survey
- Utility Pole Loading Analysis
- Construction Management
- Network and RF Electronics
- Underground Field Inspections
- Above Ground Field Inspections
- Route Feasibility Studies
- Computer Aided Drafting (CAD)
- Mapping and Records Posting
- Staff Augmentation
- BICSI Member
- IBEW Member
- P.E. Licensed

Additional Services

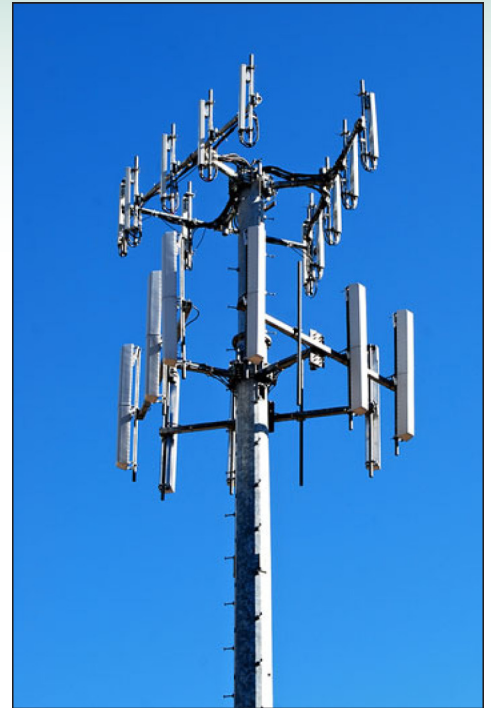
- Civil Engineering
- Power Engineering
- Land Surveying
- Construction
- Maintenance
- Project Planning
- Project Management
- Asset Management
- Complete EPC (Engineer, Procure, Construct)

Henkels & McCoy has been actively involved in all aspects of the communications industry for most of our history. Our Communications Engineering group is made up of designers, planners, hardware and software specialists, analysts, system engineers, and project management professionals. Henkels & McCoy has the ability to engineer and construct using our in-house multidiscipline approach, which assures that all aspects of a design are coordinated.

Our professional, multi-discipline capability, combined with our extensive experience, provides a seamless, efficient process for our customers on both design and turnkey projects.

Our experienced staff uses industry accepted software and cutting-edge technology to efficiently provide design services. From underground copper to cell tower backhaul to long haul fiber optic design

and everything in between, we have the staff in place to meet your design and engineering needs.



Quality is engineered into each project. Left: Professional Site Surveys using the latest equipment reveal the strength of wireless signals at your facility.

HENKELS & MCCOY®

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PERFORMANCE

has built our business...®

Why Henkels & McCoy.

Our commitment to you is far more than professional, it is personal.

H&M at a Glance

Henkels & McCoy is one of the largest privately held engineering, network development, and construction firms serving the communications, information technology, and utility industries. We have more than eighty offices strategically located from New England to Hawaii.

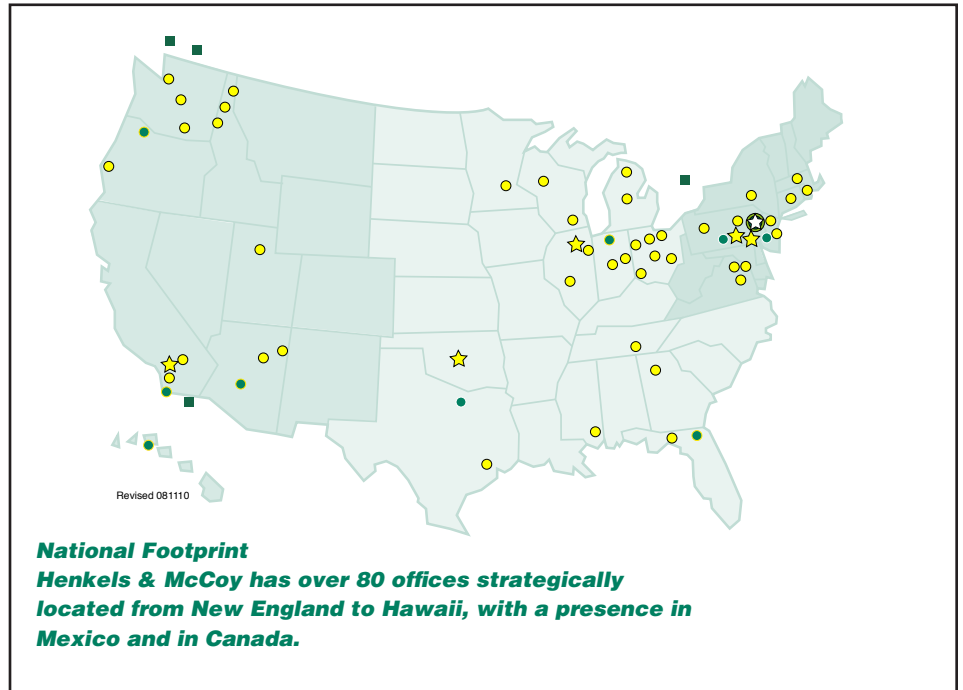
Focus on Project Management

Henkels & McCoy's formalized Project Management Program represents a company-wide commitment to excellence. Formal and on-line training focuses on a variety of skill sets including job tracking, cost management, leadership, client management, and communication skills. Our customers realize the benefits of our efforts through improved efficiency and reduced costs relative to scheduling, material management, self-inspection, reduction of administrative expense through electronic communications, and sophisticated tracking mechanisms.



Commitment to Safety

Safety represents a commitment to protect our employees, customers and the public. Based on this philosophy, we have created a corporate safety program that is well known throughout the industry and assures that our safety performance results from continual evaluation and implementation of company and



industry-wide best practices. In addition to our own initiatives, we will obviously uphold the standards and procedures adopted by our customer.

Investment in Quality

Quality assurance requires collective action and accountability. True continuous improvement is a result of systematic planning, execution, coordination and verification. Our belief in Peak Performance cuts across all areas of our business and comes to life through our Corporate Quality Assurance group. This unit has a central role in developing processes and mechanisms to stimulate consistent, proactive dialogue with customers throughout the relationship.

The Bottom Line

Our integrity and unwavering focus on safety, quality and accountability have driven our consistent, organic growth since 1923. With an uninterrupted history of family leadership since the beginning, our commitment to you is far more than professional, it is personal.

HENKELS & MCCOY

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Our commitment to Performance is second only to our commitment to Safety