



# Henkels & McCoy: Real Value Where It Counts

# Power Services

## Transmission

- Overhead up to 765 kV
- Underground XLPE to 230 kV
- Pole and tower erection
- Stringing and reconductoring
- Optical Ground Wire (OPGW)
- Cable placement/splicing
- System testing and repair/replace
- Clearing and road building
- Site prep and foundations
- Site restoration

## Substations

- Equipment placement
- Conventional and gas insulated
- Energized additions
- Buswork
- Site prep and foundations
- Communications and control wiring

## Distribution

- Voltage conversions
- Pole, guy, and anchor placement
- Stringing and reconductoring
- Splicing and terminating
- Make-ready
- Joint trenching
- Duct and manhole systems
- Trenching, plowing, and directional boring

Depending on the job and scope of work, we can provide solutions involving the following:

- Design/Engineering
- Permitting
- Construction
- Maintenance
- Constructability Reviews
- Environmental Reviews
- Project Planning
- Complete Engineer, Procure and Construct (EPC)



**As the need for renewable energy sources and the ability to connect them into a new Smart Grid grows, no company is better positioned than Henkels & McCoy to offer construction and engineering services to the power and renewable energy industry.**

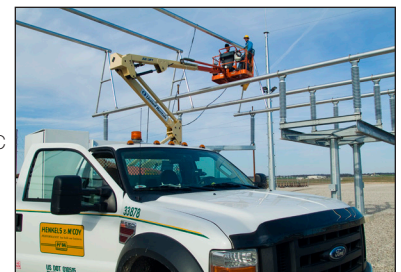


With decades of experience and extensive resources, we are your contractor for solutions involving overhead and underground transmission and distribution, substations, switching stations, solar and wind farms, and storm restoration work.



Henkels & McCoy is one of the leading transmission line contractors in North America capable of building large cross-country EHV projects. Through unique partnering arrangements, we can also offer a team to perform full EPC Services – including material procurement, warehousing, and quality control. Henkels & McCoy can also supply large amounts of overhead and underground

distribution crews along with complete substation construction capabilities. All of this experienced capability can also be used to construct the electric power components required to connect solar and wind energy to the power grid. For more information, see the next page and visit us at [www.henkels.com](http://www.henkels.com).



# HENKELS & MCCOY®

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## Resources

Henkels & McCoy has over 1,200 experienced linemen performing transmission, distribution, and substation work in the U.S. and maintains over 7,000 pieces of state-of-the-art equipment, strategically deployed across the country, enabling us to mobilize quickly and efficiently. Henkels & McCoy also has the financial strength to purchase required equipment and tools when new projects are awarded.

Henkels & McCoy has a long history of experience in T&D construction and maintenance and is capable of providing construction services nationwide, including Hawaii and the Canadian provinces.

## Problem Solvers

We go above and beyond to assist our customers. When the wind energy market demanded qualified crews able to install underground power collection systems in remote areas, Henkels & McCoy responded by converting experienced long-haul fiber crews to power cable crews by integrating knowledgeable power craftsmen. When the power industry demanded better project management skills, Henkels & McCoy teamed up with the George Washington University School of Business to complete over 500 courses and train over 200 people including development of certified PMPs.



**There are three generations of electric power work behind each and every project, proving that experience is still the best teacher.**



**Can Do.**



## Emergency Restoration 24/7x365

Henkels & McCoy leverages over 85 years of experience in serving the needs of utility customers from over

70 offices in the U.S. and Canada along with significant scale to respond to emergency situations. Customers call on us to respond to the most difficult situations imaginable, and we do whatever is necessary. We can provide emergency restoration services on a 24/7 basis to customers. Henkels & McCoy has agreements with the IBEW to assure that power linemen will

be on-call and ready to report for emergency work anytime. Widespread devastation is the ultimate test of a contractor's emergency restoration capability. The scale of the deployment must equal the severity of the situation; the ability to respond quickly, efficiently, and in volume is critical. Our distinguished record for response is earned on a national, regional, and local scale. This applies to existing customers and customers in need, big customers and small customers. Disaster does not differentiate, from ice storms to hurricanes, coast to coast, north, south east and west. Our responses to Hurricanes Andrew and Iniki, the Great New England/Canada Ice Storm of 1998, the Christmas/New Year's Ice Storms in Arkansas and Louisiana, and Hurricanes Katrina and Rita are all examples of our contributions.

Our ability to provide solutions in these situations results from skill and dedication meeting experience and foresight. The resultant philosophy of "here's how" instead of "not possible," is our calling card since 1923.

Emergency Restoration photo courtesy Chris Moore / The Item (Sumter, South Carolina)



**We answer your emergency calls and respond quickly.**

## Commitment to Safety and Quality

The well-being of our employees, customers, and the public requires an effective, proactive safety program. We recognize that working safely contributes to the productivity of our labor force and to the quality of our work, and we strive to continually develop an internal safety culture to support this belief. Our superintendents, foremen, office managers, and other key personnel have extensive experience combining safety-conscious construction techniques and processes with today's numerous environmental, archaeological, and regulatory agency requirements.

As a charter member of the OSHA ET&D Strategic Partnership – an alliance of

OSHA, EEI, IBEW and contractors to enhance safety, Henkels & McCoy has a demonstrated leadership position in the industry.

Henkels & McCoy is committed to excellence. This pledge to our customers is highlighted by our industry best Quality Assurance initiatives.



**Safety Briefings occur before each shift; potential hazards are identified and proactive safety measures built into the workday.**



## PERFORMANCE has built our business...®

"is a statement of fact and a promise to the future."

– **Paul M. Henkels**  
1924-2009



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