



## Commercial Lighting

# Traffic Signalization and Site Lighting

**Our extensive range of expertise includes...**

### Site Lighting

**Full excavation and installation of**

- Concrete foundations
- Underground conduits
- Junction boxes
- Cables
- Directional Drilling (when needed)
- Light poles
- Furnishing and installation of site lighting control systems

### Traffic Signalization

- Concrete foundations
- Underground conduits
- Junction boxes
- Traffic Signal Cable
- Mastarms
- Signal heads
- Preemption devices
- Push buttons
- Video Detection
- Controller assemblies
- Loop Sensors
- Signs

Henkels & McCoy's signalization and site lighting professionals offer the highest standards of workmanship, professionalism, safety and customer satisfaction. Our project management team has extensive traffic signal and roadway and site lighting knowledge and oversees each project with an appreciation for the unique requirements of each customer.

Henkels & McCoy stands ready to work with project owners, engineers, and the public as a prime or subcontractor to execute projects on time and on budget with minimal disruption to daily activities.

*Henkels & McCoy has extensive experience... from the seemingly simple to the highly sophisticated: from decorative street lighting to shopping center and highway lighting, from vehicle detection to video traffic management, traffic signals, warning signage, intelligent highway signage, and just about everything in between.*



PERFORMANCE  
has built our  
business...

## HENKELS & MCCOY®

**East Region Headquarters / Commercial Lighting Department**

985 Jolly Road, Blue Bell, PA 19422-0900 • 215-283-7855 / FAX 215-283-7844

[www.henkels.com](http://www.henkels.com)

Contact Lou Lepore: [llepore@henkels.com](mailto:llepore@henkels.com)

# Why Henkels & McCoy.

**We bring a wealth of intangibles to each and every project we undertake.**

## Focus on Project Management

Henkels & McCoy's formalized Project Management Program represents a company-wide commitment to excellence. Formal and on-line training focuses on a variety of skill sets including job tracking, cost management, leadership, client management, and communications skills. Our customers realize the benefits of our efforts through improved efficiency and reduced costs relative to scheduling, material management, self-inspection, reduction of administrative expense through electronic communications and sophisticated tracking mechanisms.

## Commitment to Safety

Safety represents a commitment to protect our employees, customers, and the public. Based on this philosophy, we have created a corporate safety program



that is well known throughout the industry and assures that our safety performance results from continual evaluation and implementation of company and industry wide best practices. In addition to our own initiatives, we will obviously uphold the standards and procedures adopted by our customer.

Our systematic approach to safety has received recognition from the National Utility Contractors Association, Pipe Line Contractors Association, Mechanical Contractors Association of America, Texas Safety Association and Liberty Mutual Insurance Company.



## Investment in Quality

Quality assurance requires collective action and accountability. True continuous improvement is a result of systematic planning, execution, coordination and verification. Our belief in Peak Performance cuts across all areas of our business and comes to life through our Corporate Quality Assurance group. This unit has a central role in developing processes and mechanisms to stimulate consistent, proactive dialogue with customers throughout the relationship.

In addition, this unit focuses on internal communication and benchmarking to identify and apply organization wide Best Practices. Through this process, we collectively become as strong as our strongest practice.



## The Bottom Line

Our integrity and unwavering focus on safety, quality and accountability have driven our consistent, organic growth since 1923. With an uninterrupted history of family leadership since the beginning, our commitment to you is far more than professional, it is personal.



**Site Lighting for shopping centers, business campuses, educational facilities and more.**



**Railroad crossing signaling and traffic signals.**



**Decorative lighting for America's Main Streets, or traffic signals and street lighting for its largest cities.**

